



Terje Wold from Grenland Rail, Kjell-Ivan Adolfsson, Operational Account Manager at Green Cargo, Lars Storslett, MD of Moelven, John Samuelsson, Transportation Manager at BillerudKorsnäs, Bengt-Åke Johansson, Strategic Sales Executive at Green Cargo

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Green Cargo signs new freight agreements with Moelven and BillerudKorsnäs

In December, new three-year agreements enter force between Green Cargo, Grenland Rail, Moelven and BillerudKorsnäs for sustainable deliveries of woodchips and pulpwood from Norway to Sweden.

In conjunction with Rush Rail's bankruptcy in December 2016, Green Cargo and Grenland Rail took over the contracts with Moelven and BillerudKorsnäs

for the delivery of woodchips and pulpwood from Norway to Sweden.

“With the new agreements, we are offering more efficient traffic plans, where we are increasing the frequency and thereby transporting higher volumes. We are using resources more efficiently and the customers will obtain a more cost-effective and environmentally-friendly traffic plan,” says Bengt-Åke Johansson, Strategic Sales Executive at Green Cargo.

In Norway, the transportation will be carried out together with Grenland Rail, who will collect loaded wagons from various terminals in Norway and deliver these to Kongsvinger where Green Cargo will take over and transport pulpwood to Frövi and woodchips to Gävle.

“We operate seven days a week, carrying woodchips and pulpwood on alternative days. This means we leverage an efficient turnabout of wagons and locomotives. It requires more planning, but it improves the utilization of wagons and locomotives,” says Bengt-Åke Johansson, Strategic Sales Executive at Green Cargo.

“Efficiency and reliability are key qualities for us when choosing a logistics partner. The combination of Green Cargo and Grenland Rail fits extremely well with our logistics needs and we are looking forward to our continued collaboration in the forthcoming years,” says Lars Storslett, Managing Director of Moelven Virke.

“Supplies to our industrial operations are based on reliable, economical and environmentally efficient freight solutions. This agreement with Green Cargo and Grenland Rail means we have taken a further step forward, and that feels positive looking ahead,” says John Samuelsson, Transportation Manager at BillerudKorsnäs.

“We found that Moelven and BillerudKorsnäs took active and constructive roles in the negotiations leading up to this agreement. We are also proud to have agreed a partnership agreement with such a large Nordic company as Green Cargo. Together, we complement each other and can offer optimal solutions for customers,” says Terje Wold, Grenland Rail.

***Moelven** is a Scandinavian industrial group that has produced building materials and systems for the construction industry for more than a century. It has*

production at 50 locations and employs 3,400 people.

BillerudKorsnäs is a leading provider of renewable materials and smart packaging solutions. The company has more than 150-years' experience in forestry and the paper industry with eight production facilities and 4,300 employees.

Grenland Rail delivers goods and materials to the business sector in Norway and abroad as well as equipment and machinery for railway and track suppliers.

Green Cargo runs 400 freight trains each day, which is equivalent to the capacity of approximately 10,000 truck transports. We serve 270 locations in Sweden and the major cities in Norway. In cooperation with other operators, we reach thousands of locations in Europe. Green Cargo is the only nation-wide freight transport company that meets the standards set by the Swedish Society for Nature Conservation for freight transports (Bra Miljöval). Green Cargo is owned by the Swedish state. The Group has approximately 2,000 employees and annual revenue of SEK 4,2 billion (2016). www.greencargo.com

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